A3940-1.6-U

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 6 September 1991

SOUTHWESTERN REGION (SWPA)

Arkansas College
University of Arkansas - Fayetteville
Baylor University
Corpus Christi State University
Hendrix College
University of Houston
University of Houston - Clear Lake
Kansas Wesleyan
Lamar University
Langston University
Louisiana Tech University
University of North Texas
Northwestern Oklahoma State University
Oklahoma State University
Oklahoma State Unviersity - Engineering
University of Oklahoma
UT - Pan American
Prairie View A & M University
Sam Houston State University
Southern Methodist University
Stephen F. Austin State University
Texas A & I University
Texas A & M University
Texas Lutheran College
Texas Tech University
University of Texas - Arlington
University of Texas - Austin - Business Administration
University of Texas - Austin - Engineering
University of Texas - El Paso
University of Texas - Tyler

The career planning & placement offices that participate in the *Salary Survey* are divided into seven geographic regions. The participants listed comprise the **Southwestern** Region.

The data are based on salary offers made to students graduating between September 1, 1990, and August 31, 1991. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (June 5, 1991, through August 9, 1991) and cumulatively (September 1, 1990, and August 9, 1991).

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BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/5/91 THROUGH 8/9/91

CUMULATIVE PERIOD 9/1/91 THROUGH 8/9/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
BUSINESS														
ACCOUNTING	46	834	$26353	$26777	$28500	$27000	$23000	413	3608	$26548	$26642	$29100	$27000	$23220
BUSINESS ADMIN (INCL MGMT	18	572	23976	24700	*	*	*	96	1538	22694	24019	29000	21800	18000
DISTRIBUTION MANAGEMENT	+	10	+	26335				+	28	+	27081			
ECONOM & FINANCE (BANKING	11	482	25609	25575	*	*	*	158	1720	26334	25819	30500	27000	21000
HOTEL/RESTAURANT MGMT.	+	31	+	21577				17	149	20821	21220	*	*	*
HUMAN RSRCS (incl LABOR R	+	31	+	23052				3	124	21333	23812	*	*	*
MANAGEMENT INFO SYSTEMS	14	97	28581	27656	*	*	*	126	419	28853	28237	32500	29000	24000
MARKETING/MARK MGMT (RESR	22	393	20861	23330	24000	21000	18000	180	1473	23335	23713	28500	23000	18000
REAL ESTATE	2	5	19000	23000	*	*	*	2	12	19000	21693	*	*	*
COMMUNICATIONS														
ADVERTISING	2	38	27050	20985	*	*	*	3	89	26267	21490	*	*	*
COMMUNICATIONS	1	116	21000	21495	*	*	*	15	309	20553	21852	*	*	*
JOURNALISM	2	44	23150	18031	*	*	*	15	147	21523	19821	*	*	*
TELECOMMUN/BROADCASTING	+	19	+	19400				+	71	+	22321			
EDUCATION														
ELEMENTARY EDUCATION	24	238	20100	18733	22900	20850	17000	69	511	19701	19439	22900	20000	17000
PRE-ELEMENTARY EDUCATION	+	11	+	17063				+	41	+	16724			
PHYSICAL EDUCATION	3	17	23073	21540	*	*	*	8	46	21826	20137	*	*	*
SPECIAL EDUCATION	4	41	24845	20454	*	*	*	9	91	23120	21536	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	1	5	20000	17762	*	*	*	4	32	19550	20628	*	*	*
TEXTILES & CLOTHING	3	33	23000	20269	*	*	*	5	115	21500	20940	*	*	*
MERCHANDISING MANAGEMENT	+	5	+	20532				7	49	19624	20967	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	1	33	21000	21405	*	*	*	2	69	22500	21526	*	*	*
LETTERS (incl English, Li	2	97	21047	22444	*	*	*	8	208	22224	21937	*	*	*
VISUAL & PERFORMING ARTS	2	42	17400	20315	*	*	*	2	105	17400	19913	*	*	*
HUMANITIES - OTHER	3	39	20333	25081	*	*	*	7	119	19786	23567	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	20	+	24446				3	78	22901	22280	*	*	*
HISTORY	+	48	+	23408				5	116	19800	23441	*	*	*
POLITICAL SCIENCE/GOVT	+	87	+	23537				4	218	22550	23252	*	*	*
PSYCHOLOGY	2	81	23500	20519	*	*	*	8	232	20885	20541	*	*	*
SOCIOLOGY	+	31	+	21065				+	94	+	20431			
SOCIAL SCIENCES-OTHER	+	50	+	20966				2	177	20300	21375	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	3	45	28840	31302	*	*	*	34	168	30083	30667	36000	31194	23500
AGRICULTURAL	+	6	+	26161				10	45	31460	30249	*	*	*
ARCHITECTURAL	1	17	25500	28049	*	*	*	38	67	31914	30396	36700	32280	25440
BIOENGINEERING & BIOMEDIC	+	2	+	34100				1	11	28500	30391	*	*	*
CHEMICAL	37	303	38322	37989	40680	38600	36000	352	1655	37341	37492	40700	38100	33000
CIVIL	11	257	28548	29634	*	*	*	109	1086	30693	29658	36000	30000	25068
COMPUTER	+	42	+	31860				9	243	30854	32280	*	*	*
ELECTRICAL/ELECTRONIC	65	501	33501	33191	37000	33300	30000	339	2141	33458	33190	37380	33600	30000

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/5/91 THROUGH 8/9/91

CUMULATIVE PERIOD 9/1/91 THROUGH 8/9/91

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
ENGINEERING (continued)														
ENIVRONMENTAL ENGINEERING	+	5	+	$25317				+	11	+	$27317			
INDUSTRIAL	8	131	$27638	31597	*	*	*	26	545	$30180	32131	$34500	$30800	$25000
MECHANICAL	73	538	35244	33971	$38500	$36000	$31500	415	2431	34986	33999	38500	36000	30000
METALLURGICAL	+	26	+	32810				+	177	+	33314			
MINING (INCL GEOLOGICAL)	+	29	+	32126				+	77	+	31738			
NUCLEAR	+	12	+	31699				1	33	32700	32175	*	*	*
PETROLEUM	3	17	31867	37924	*	*	*	84	198	37432	38882	42500	38200	31500
TEXTILE	+	+	+	+				+	+	+	+			
ENGINEERING TECHNOLOGY	38	174	30899	30513	35000	30600	26000	47	354	30888	30098	35000	30500	27000
INDUSTRIAL TECHNOLOGY	+	41	+	28197				12	76	29764	28403	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	+	36	+	24387				1	110	27000	23552	*	*	*
ANIMAL SCIENCES	+	9	+	19578				1	38	22500	21851	*	*	*
PLANT SCIENCES	+	9	+	23659				+	24	+	21459			
NATURAL RESOURCES	+	8	+	22472				+	20	+	21342			
OTHER AGRICULTURAL SCIENC	4	18	19750	22742	*	*	*	6	55	21417	23694	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	20	331	32782	30732	36200	33500	28000	112	1093	31375	30696	35580	32050	26000
COMPUTER PROGRAMMING	+	6	+	26500				1	41	20000	27111	*	*	*
INFORMATION SCIENCES & SY	1	22	31500	28066	*	*	*	36	222	29329	29218	31500	30000	27000
SYSTEMS ANALYSIS	+	9	+	27599				+	17	+	27521			
HEALTH SCIENCES														
ALLIED HEALTH	+	22	+	27957				10	177	27626	29443	*	*	*
HEALTH SCIENCES	2	9	25500	26056	*	*	*	2	50	25500	21861	*	*	*
NURSING	+	142	+	27476				+	392	+	29596			
PHARMACY	+	68	+	39611				+	124	+	39533			
SCIENCES														
ACTUARIAL	+	10	+	29008				+	36	+	31392			
ARCHITECTURAL & ENVIRONME	+	11	+	23464				4	29	27575	26017	*	*	*
BIOLOGICAL	+	29	+	22887				7	90	21503	21917	*	*	*
CHEMISTRY	+	24	+	25927				4	104	30635	26836	*	*	*
GEOLOGY & GEOLOGICAL SCI	+	6	+	28837				4	33	34050	28463	*	*	*
MATHEMATICS	6	87	29267	26238	*	*	*	15	249	27320	27370	*	*	*
PHYSICS	+	29	+	29732				4	50	26049	29227	*	*	*
OTHER PHYSICAL & EARTH SC	+	9	+	23406				1	16	19747	24140	*	*	*
POLYMER SCIENCE	+	+	+	+				+	3	+	34367			
TEXTILE SCIENCE	+	+	+	+				+	+	+	+			
TOTALS	435	6590						2856	24279					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	41	653	$26724	$27522	$28500	$27000	$26000	298	2697	$26910	$27246	$30000	$27000	$24000
ACCOUNTING (PRIVATE)	5	226	25554	24600	*	*	*	128	1001	26150	25049	29000	27000	23000
COMMERCIAL BANKING (CNSMR	1	58	23500	23217	*	*	*	9	165	24167	22408	*	*	*
COMMERCIAL BANKING (LENDG	+	65	+	23338				8	202	25082	23638	*	*	*
INVESTMT BANKING (CORP FN	+	25	+	29594				4	68	30125	29245	*	*	*
INVESTMT BANKNG (M & A)	1	3	25000	24980	*	*	*	1	8	25000	28493	*	*	*
INVESTMT BANKG (REAL EST)	+	6	+	23107				+	12	+	22428			
INVESTMT BANKG (SALES & T	+	20	+	23612				5	46	27898	24270	*	*	*
FINANCIAL/TREASURY ANALYS	4	140	27125	26439	*	*	*	48	544	27347	27184	32000	27500	21500
PORTFOLIO MGMT/BROKERAGE	+	15	+	23987				2	65	26250	24872	*	*	*
UNDERWRITING	1	61	23000	25246	*	*	*	13	200	22655	24681	*	*	*
INSURANCE - CLAIMS	7	66	24871	23773	*	*	*	16	179	24926	23149	*	*	*
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	1	22	28000	21951	*	*	*	1	54	28000	21100	*	*	*
MEDIA PLANNING	+	13	+	22155				1	30	16640	21065	*	*	*
REPORTING	+	10	+	15600				1	32	15600	17540	*	*	*
PRODUCTION	+	43	+	29100				+	98	+	26403			
PUBLIC RELATIONS	1	32	26100	21669	*	*	*	2	86	22050	20912	*	*	*
WRITING / EDITING	1	25	16300	20773	*	*	*	3	63	24133	20711	*	*	*
MARKETING														
ADVERTISING	1	23	12000	19795	*	*	*	3	66	18667	20815	*	*	*
BRAND/PRODUCT MANAGEMENT	2	56	24680	25978	*	*	*	7	181	25923	24918	*	*	*
BUYER/MERCHANDISING	7	76	22429	23642	*	*	*	19	379	23158	23542	*	*	*
DISTRIBUTION	+	26	+	23575				9	72	25896	25157	*	*	*
MARKET RESEARCH	+	29	+	22966				10	106	25096	24769	*	*	*
PURCHASING	+	30	+	27757				4	62	26425	27736	*	*	*
SALES	12	490	26140	24838	*	*	*	120	1570	24473	25205	34000	24000	17000
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	+	16	+	23365				1	48	23284	21632	*	*	*
FINANC,TAXA, MONETARY POL	1	35	20772	23906	*	*	*	5	115	21954	23036	*	*	*
ECONOMIC PROGRAMS	+	12	+	21793				1	29	18200	21751	*	*	*
LAW ENFORCEMENT	+	22	+	23995				4	81	22176	23325	*	*	*
MILITARY	+	27	+	25370				3	82	19867	24240	*	*	*
NATIONAL SECURITY	+	4	+	23950				1	13	27000	21877	*	*	*
URBAN / REGIONAL PLANNING	+	19	+	26008				+	29	+	23655			
ENGINEERING														
BIOENGINEERING	+	18	+	38784				+	27	+	35064			
DESIGN / CONSTRUCT	90	362	32785	31586	38500	33000	27000	286	1239	32290	31005	37600	33000	26000
ENVIRONMENTAL/SANITATION	1	58	34560	30002	*	*	*	31	217	32164	30725	37164	32500	25296
MANUFACTURING/INDUSTRIAL	3	246	31200	32936	*	*	*	105	1226	34475	33731	38400	36000	29400
SYSTEMS / PROGRAMMING	14	82	33397	32731	*	*	*	77	323	33247	32363	36800	33300	28800
POWER SYSTEMS	5	73	34280	33273	*	*	*	25	304	34050	33228	38400	34500	32100
SOFTWARE DESIGN & DEVELOP	5	95	31900	32293	*	*	*	37	301	32143	32687	34560	32500	30000
HARDWARE DESIGN & DEVELOP	1	64	30000	35397	*	*	*	40	255	33947	34133	35700	34200	30600

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
RESEARCH & DEVELOPMENT	5	78	$35600	$34533	*	*	*	44	406	$35396	$34319	$39120	$35520	$31000
TESTING	4	57	32155	31390	*	*	*	27	202	32036	30889	36000	33000	27500
PROCESS ENGINEERING	39	187	37864	37666	$40300	$38000	$35640	358	1259	38029	37659	40800	38020	34800
PROJECT ENGINEERING	35	265	35072	33406	38400	35700	31000	219	1378	34991	33960	39600	36000	28500
OTHER ENGINEERING	29	502	31443	32941	38700	31200	26000	224	1982	32750	32851	38600	32940	26400
HEALTH CARE														
ADMINISTRATIVE (HEALTH C	+	8	+	25769				2	36	27500	23673	*	*	*
INDUSTRIAL HYGIENE	4	5	35000	34000	*	*	*	4	10	35000	29053	*	*	*
MEDICAL TECHNOLOGY	+	12	+	25337				7	56	26329	24888	*	*	*
NURSES / PERSONAL CARE	+	141	+	27482				+	386	+	29486			
OCCUPATIONAL THERAPY	+	1	+	16500				+	39	+	29291			
PHARMACIST	+	68	+	39537				+	125	+	39389			
PHYSICAL THERAPY	+	11	+	30987				+	35	+	29990			
RESPIRATORY THERAPY	+	+	+	+				2	5	36828	32651	*	*	*
OTHER HEALTH RELATED	1	14	28000	20119	*	*	*	4	137	21874	25753	*	*	*
SOCIAL SERVICES														
ADMINISTRATION	+	11	+	21636				+	45	+	20452			
COUNSELING	1	38	15000	17831	*	*	*	3	100	16893	17382	*	*	*
FUNDRAISING / DEVELOPMENT	+	7	+	21071				+	11	+	19840			
SOCIAL WORK	+	25	+	17422				4	80	20225	17455	*	*	*
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	18	208	29791	28658	*	*	*	128	784	29264	28762	34000	29400	24000
INFORMATION SYSTEMS	3	103	29533	29322	*	*	*	28	356	31017	29740	34500	30800	28000
SYSTEMS ANALYSIS & DESIGN	16	144	32253	31073	*	*	*	86	488	30252	30442	35000	30000	26000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	20	+	30605				+	70	+	31759			
AGRICULTURE/NAT'L RESOURC	3	34	22000	20594	*	*	*	7	125	22943	21518	*	*	*
ARCHITECTURE	+	9	+	23200				+	19	+	25879			
CONSULTING	3	132	23333	28237	*	*	*	55	623	27911	29007	31500	28000	22000
HUMAN RESRCS /INDUS RELS	1	36	21500	23215	*	*	*	10	131	20620	23531	*	*	*
MANAGEMENT TRAINEE	29	610	22718	22633	32000	21000	19000	207	1961	22539	22726	28850	21000	18000
MATH/STATISTICIANS	+	27	+	25778				1	60	20195	24606	*	*	*
PARALEGAL	+	23	+	21967				+	48	+	21251			
RESEARCHERS NON-TECHNICAL	+	12	+	22016				1	25	24000	22326	*	*	*
RESEARCHERS - TECHNICAL	+	24	+	24757				2	67	27400	27274	*	*	*
TEACHING	39	432	20433	19484	23000	21000	17000	105	955	20214	20027	23000	20200	17000
TOTALS	435	6590						2856	24279					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	3	54	$27333	$29840	*	*	*	130	293	$32255	$30996	$39000	$31500	$27000
MBA--NON-TECH	5	198	30320	35269	*	*	*	38	560	31760	35241	41000	32002	21025
MBA--TECH	1	46	30000	37174	*	*	*	7	125	33806	38582	*	*	*
MS-BUSINESS	1	10	29358	31956	*	*	*	6	49	35526	40047	*	*	*
ECONOMICS & FINANCE (BANK	2	14	23250	35174	*	*	*	15	249	34377	41466	*	*	*
HUMAN RESOURCES (INCL LAB	+	3	+	36333				+	56	+	38573			
MANAGEMENT INFORMATION SY	+	4	+	38875				16	37	37533	36150	*	*	*
MARKETING/MKTNG MGT (RESE	1	7	33000	36718	*	*	*	11	148	37364	43182	*	*	*
COMMUNICATIONS														
ADVERTISING	+	1	+	23000				+	5	+	31200			
COMMUNICATIONS	1	3	26000	19067	*	*	*	1	11	26000	26524	*	*	*
JOURNALISM	+	+	+	+				+	2	+	21500			
EDUCATION														
EDUCATION ADMINISTRATION	+	1	+	30338				4	17	22025	24303	*	*	*
ELEMENTARY EDUCATION	+	9	+	21410				5	38	22300	23657	*	*	*
PHYSICAL EDUCATION	+	+	+	+				3	7	28000	23286	*	*	*
READING EDUCATION	1	3	21000	23167	*	*	*	1	4	21000	25611	*	*	*
SPECIAL EDUCATION	+	6	+	25021				3	20	20133	24141	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	+	2	+	38305				1	4	12300	27477	*	*	*
LETTERS	+	1	+	24000				2	8	23342	25773	*	*	*
VISUAL & PERFORMING ARTS	+	2	+	31900				1	7	21000	25432	*	*	*
HUMANITIES - OTHER	+	+	+	+				+	9	+	32760			
SOCIAL SCIENCES														
HISTORY	+	+	+	+				+	+	+	+			
POLITICAL SCIENCE / GOVT	+	3	+	27333				+	4	+	26036			
PSYCHOLOGY	+	4	+	25000				1	16	24900	23657	*	*	*
SOCIOLOGY	+	1	+	28000				1	4	20800	25200	*	*	*
SOCIAL SCIENCES - OTHER	+	3	+	35800				1	16	30000	31780	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	9	35500	36629	*	*	*	5	24	37103	36195	*	*	*
AGRICULTURAL	+	1	+	36500				1	4	35400	32225	*	*	*
BIOENGINEERING & BIOMEDIC	+	1	+	35500				+	4	+	32238			
CHEMICAL	8	27	40458	40721	*	*	*	19	95	41054	40457	*	*	*

continued

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
CIVIL	1	22	$35000	$32710	*	*	*	31	134	$36593	$34551	$40000	$36000	$32500
COMPUTER	+	4	+	34075				1	22	39600	38348	*	*	*
ELECTRICAL/ELECTRONIC	7	94	36886	39072	*	*	*	38	267	38344	38804	42200	39000	34000
INDUSTRIAL	1	24	41500	34963	*	*	*	2	56	36350	36121	*	*	*
MECHANICAL	2	48	41640	39002	*	*	*	26	213	38913	38114	42000	39246	35500
METALLURGICAL	+	15	+	41005				+	39	+	39105			
MINING & MINERAL	+	+	+	+				+	14	+	35007			
NUCLEAR	+	3	+	36675				+	10	+	38086			
PETROLEUM	2	7	40600	41443	*	*	*	14	38	43664	43608	*	*	*
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	4	+	29250				2	13	21091	28586	*	*	*
HEALTH SCIENCES	2	6	26750	25917	*	*	*	3	23	24500	25901	*	*	*
NURSING	+	1	+	23000				+	5	+	49000			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	2	+	35810				2	9	27750	28702	*	*	*
ARCHITECTURAL & ENVIRONME	+	2	+	25150				+	3	+	26127			
BIOLOGICAL	+	4	+	20350				+	9	+	22384			
CHEMISTRY	+	5	+	31403				1	18	22000	33575	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	2	23	33980	38990	*	*	*	14	160	35241	37894	*	*	*
SCIENCES														
GEOLOGICAL (INCL GEOPHYS)	+	18	+	36239				12	52	35885	36824	*	*	*
MATHEMATICS (INCL ACTUARI	+	16	+	31023				4	34	26425	30061	*	*	*
PHYSICS	+	5	+	40000				1	8	31300	35207	*	*	*
POLYMER	+	+	+	+				+	2	+	34980			
TOTALS	41	716						423	2945					

Master's Degree Candidates - Experience [1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

INTERIM PERIOD 6/5/91 THROUGH 8/9/91

CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

GRADUATE ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES' 90TH	PERCENTILES' 50TH	PERCENTILES' 10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	1	95	$42000	$40066	*	*	*	3	279	$40000	$42877	*	*	*
MBA--TECH	+	31	+	39415				1	102	37000	45921	*	*	*
OVER 2 TO 4 YEARS														
MBA--NON-TECH	+	159	+	44642				8	459	43875	47243	*	*	*
MBA--TECH	+	62	+	46447				4	223	50000	51034	*	*	*
OVER 4 YEARS														
MBA--NON-TECH	+	196	+	49644				5	603	50500	50412	*	*	*
MBA--TECH	+	83	+	55430				2	279	55650	54219	*	*	*
TOTALS	1	626						23	1945					

1 Years of previous full-time, nonmilitary employment
' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 6/5/91 THROUGH 8/9/91							CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	+	+	+				+	+	+	+			
COMPUTER & INFOR SCIENCES	+	9	+	$57844				+	35	+	$58300			
ECONOMICS	+	+	+	+				+	2	+	43000			
EDUCATION														
EDUCATION ADMINISTRATION	+	14	+	46280				1	25	$30000	43780	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ENGLISH	+	2	+	54000				+	5	+	43600			
FOREIGN LANGUAGES	+	+	+	+				+	2	+	36870			
HUMANITIES	+	+	+	+				+	+	+	+			
PSYCHOLOGY	+	2	+	30400				+	11	+	42409			
SOCIOLOGY	+	1	+	40000				+	2	+	40000			
SOCIAL SCIENCES	+	+	+	+				+	1	+	30000			
ENGINEERING														
AEROSPACE	+	7	+	55171				1	10	54080	52428	*	*	*
CHEMICAL	2	27	$53700	52654	*	*	*	20	102	52648	52992	$56000	$54000	$51000
CIVIL	+	4	+	45400				+	10	+	43060			
COMPUTER	+	5	+	58768				+	10	+	56584			
ELECTRICAL/ELECTRONIC	1	15	55000	51613	*	*	*	5	44	56840	54612	*	*	*
INDUSTRIAL ENGINEERING	+	+	+	+				+	1	+	54000			
MECHANICAL	+	4	+	48879				2	16	54880	46856	*	*	*
METALLURGICAL	+	3	+	52773				+	21	+	49315			
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	+	+	+				+	4	+	43638			
BIOLOGICAL	+	+	+	+				+	6	+	31800			
CHEMISTRY	+	18	+	45356				1	84	46200	47911	*	*	*
GEOLOGICAL (INCL GEOPHYS)	+	11	+	44588				2	21	41270	48205	*	*	*
MATHEMATICS	+	7	+	43429				+	13	+	41146			
PHYSICS	+	3	+	41667				+	8	+	39913			
POLYMER	+	3	+	49167				+	9	+	48667			
TOTALS	3	135						32	442					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
ACCOUNTING	28178 205 36300/24000			25212 9	24000 1	22800 1		29250 4	
BUSINESS ADMIN (INCL MGMT	24200 3			19557 7	31250 2	25800 5	31000 1	28988 17	
ECONOM & FINANCE (BANKING	29357 7			27122 13	28500 2	31000 3	31500 2	28831 8	
HUMAN RSRCS (incl LABOR R					18030 1				
MANAGEMENT INFO SYSTEMS					18000 1		25600 5	30000 1	
MARKETING/MARK MGMT (RESR		21500 2			16800 1	23250 2		25000 2	
COMMUNICATIONS						15000 2	21600 1		
TELECOMMUN/BROADCASTING						21300 4			
PRE-ELEMENTARY EDUCATION								10000 1	
FOREIGN LANGUAGES					25000 1				
LETTERS (incl English, Li				25000 1		12000 1	30000 1		
HUMANITIES - OTHER		19000 1				17500 1			
HISTORY				23500 1		18000 1		30000 1	
POLITICAL SCIENCE/GOVT					32000 1				
PSYCHOLOGY		19200 1					36333 3		
SOCIOLOGY						18000 1			
SOCIAL SCIENCES-OTHER							24000 1		
CHEMICAL								18780 1	34593 3
CIVIL								29000 2	29584 18
COMPUTER						36800 3	35500 4	32767 3	
ELECTRICAL/ELECTRONIC						35000 3	33250 2	30000 1	32264 3
INDUSTRIAL								30846 2	20000 1
MECHANICAL						20000 1	34000 1	31800 3	32844 9

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 2

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
METALLURGICAL							36000 1		34000 1
MINING (INCL GEOLOGICAL)									24000 1
PETROLEUM									33600 1
ENGINEERING TECHNOLOGY		15000 1					24440 1	29500 2	23000 1
NATURAL RESOURCES								21500 2	
COMPUTER SCIENCE	32000 1		28000 1	27933 3		33490 10	29839 23 37500/22000	31700 13	27000 1
INFORMATION SCIENCES & SY							27321 9	31015 13	
BIOLOGICAL								24000 1	21000 1
MATHEMATICS							31950 4	29000 2	22000 1
PHYSICS								25200 1	

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
ACCOUNTING	18750 2		15000 1	38500 2		19964 4			
BUSINESS ADMIN (INCL MGMT	24429 12		20000 2	25514 7		22776 32 33000/18000			
DISTRIBUTION MANAGEMENT						24000 1			
ECONOM & FINANCE (BANKING	23664 11	27500 2		25528 14	22000 1	25650 10		22000 1	
HOTEL/RESTAURANT MGMT.			23208 12						
HUMAN RSRCS (incl LABOR R	21000 1			22500 2					
MANAGEMENT INFO SYSTEMS				35000 1		23000 2			
MARKETING/MARK MGMT (RESR	22100 4		18600 3	25000 1		24342 31 30000/20000			17680 1
ADVERTISING						28000 1			
COMMUNICATIONS	12500 1			24120 1		25250 4			20000 1
JOURNALISM						21000 1			15600 1
TELECOMMUN/BROADCASTING				21600 1		20000 1			
PRE-ELEMENTARY EDUCATION						24000 1			
TEXTILES & CLOTHING						23455 11			
MERCHANDISING MANAGEMENT						20667 3			
FOREIGN LANGUAGES	25000 1			22500 2		25000 1			
LETTERS (incl English, Li				22000 2		25667 3		19000 1	
HUMANITIES - OTHER				30000 1		22833 3			
CRIMINAL JUSTICE						23600 2		30000 1	
HISTORY	25000 1			26000 1	20000 1	19500 2			
POLITICAL SCIENCE/GOVT		12410 2		28337 3	24000 1	27667 3			
PSYCHOLOGY	23750 2			25756 2		21140 5	12000 1		
SOCIOLOGY	28000 1		25000 1	23000 1	15000 1	22000 2			

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 2

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
SOCIAL SCIENCES-OTHER				26000 1		25625 4			18200 1
ENGINEERING TECHNOLOGY						29750 2			
AGRIBUSINESS				30000 1					
COMPUTER SCIENCE	30000 1			28000 2		18000 2			
COMPUTER PROGRAMMING						26000 1			
INFORMATION SCIENCES & SY						18200 1			
HEALTH SCIENCES	30000 2								
PHARMACY						42400 3			
ACTUARIAL				27000 1					
MATHEMATICS	30000 1			32644 8					

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING			27500 1	24396 1	24500 1	22535 7	19407 3	19500 1	
BUSINESS ADMIN (INCL MGMT			24500 2	26500 1	18830 2	20901 6	11440 1	17400 2	17500 1
DISTRIBUTION MANAGEMENT						21023 2			
ECONOM & FINANCE (BANKING		21300 2	26235 4	25700 2		22603 13			16160 1
HUMAN RSRCS (incl LABOR R					20400 1				
MANAGEMENT INFO SYSTEMS							22500 1	20300 1	
MARKETING/MARK MGMT (RESR						14924 1			24000 1
COMMUNICATIONS			19200 1						
JOURNALISM					22000 1				
ELEMENTARY EDUCATION					22267 21 29300/20000		12000 1		
PRE-ELEMENTARY EDUCATION					11820 5				
SPECIAL EDUCATION					23534 14				
MERCHANDISING MANAGEMENT			22000 1						
FOREIGN LANGUAGES					22328 4	16644 1			
LETTERS (incl English, Li				21350 2	21000 5				
VISUAL & PERFORMING ARTS					22813 3				
HUMANITIES - OTHER					15000 1			18200 1	
CRIMINAL JUSTICE							26260 4		
HISTORY					20000 2	22000 2			
POLITICAL SCIENCE/GOVT			22650 2		20000 1	21017 3			
PSYCHOLOGY		25000 1			20099 8	19487 2	19000 1		15500 1
SOCIOLOGY					24389 3				14000 1
SOCIAL SCIENCES-OTHER			13520 1			22000 1	19090 2		18500 2

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
AEROSPACE & AERONAUTICAL						26612 3			
CHEMICAL				37500 1		24878 6			
CIVIL			30950 4	31500 2		23767 4	27416 6		
COMPUTER				35000 1		26516 4			
ELECTRICAL/ELECTRONIC			31800 1	33705 15		26325 24 34000/22000			
INDUSTRIAL			31925 4			24951 3			
MECHANICAL				32826 5		26777 13			
NUCLEAR				35380 1					
PETROLEUM				40000 1					
ENGINEERING TECHNOLOGY			20000 1	17000 2	21880 2	22800 1			
AGRIBUSINESS									21000 1
COMPUTER SCIENCE			44700 1	31442 4	18000 1	28176 12	16120 1		25650 4
COMPUTER PROGRAMMING			29000 1						
INFORMATION SCIENCES & SY						21023 1			24000 1
ALLIED HEALTH					24300 2			29908 81 45000/25400	34869 15
HEALTH SCIENCES								24667 3	18250 2
NURSING					28050 2	25667 3		32933 157 55200/30000	29120 1
ACTUARIAL						25950 1			
BIOLOGICAL		29000 1			12720 2	21000 1	12000 1		
CHEMISTRY				19680 1	18667 3	25860 2		18000 1	
GEOLOGY & GEOLOGICAL SCI						16650 1			
MATHEMATICS					22250 2	22211 7			
PHYSICS					27738 3	23333 3			

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 3

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
OTHER PHYSICAL & EARTH SC					26000 1				

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 1

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					25000 1				29167 3
BUSINESS ADMIN (INCL MGMT	35000 1		15236 1			20800 2			31000 5
ECONOM & FINANCE (BANKING								28800 1	34750 2
HUMAN RSRCS (incl LABOR R				29000 1	25000 1				
MANAGEMENT INFO SYSTEMS								35000 1	25000 1
MARKETING/MARK MGMT (RESR					25000 1			24000 1	25848 4
COMMUNICATIONS			12000 1						
JOURNALISM	20800 1								
ELEMENTARY EDUCATION			12980 3						
PRE-ELEMENTARY EDUCATION			12246 6	15000 1					
SPECIAL EDUCATION			19500 4						
LETTERS (incl English, Li	12000 1								
VISUAL & PERFORMING ARTS			19200 1						
HUMANITIES - OTHER	20800 1		22000 1						32000 1
CRIMINAL JUSTICE			17900 2						
PSYCHOLOGY			16756 9						34000 1
SOCIOLOGY			16700 2						
SOCIAL SCIENCES-OTHER			17463 8						
AEROSPACE & AERONAUTICAL					32000 1				
ARCHITECTURAL								36000 1	
CHEMICAL									37110 83 40400/36000
CIVIL								27250 4	33533 3
COMPUTER									33850 2

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 4 - PAGE 2

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ELECTRICAL/ELECTRONIC					32965 7	-	34678 8	36500 2	34967 6
INDUSTRIAL							34000 3	33960 1	32815 7
MECHANICAL					30833 6		34050 8		35791 27 38600/33600
ENGINEERING TECHNOLOGY							18000 2	31200 2	37500 1
COMPUTER SCIENCE					32550 2		33600 1		32777 7
INFORMATION SCIENCES & SY									33820 5
BIOLOGICAL									28500 1
CHEMISTRY									30563 9

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPEP & WOOD P	PETROLEUM & AL
ACCOUNTING	32000 2	24913 7				23000 2		28333 3	29332 4
BUSINESS ADMIN (INCL MGMT	10000 1	28575 4		22000 1	23500 2				20000 1
DISTRIBUTION MANAGEMENT									33227 4
ECONOM & FINANCE (BANKING	27030 1	25920 5			28800 1			27800 1	28021 8
MANAGEMENT INFO SYSTEMS	29000 1	33500 2			29000 2		28000 1		35700 1
MARKETING/MARK MGMT (RESR	23000 2		21800 2	26004 1	16500 1				28775 8
COMMUNICATIONS			27200 1						
HUMANITIES - OTHER			24000 1						
HISTORY								22000 1	
POLITICAL SCIENCE/GOVT		22000 1		26000 2					
CHEMICAL		36440 3		37500 1	34620 2	38100 1		36800 3	40537 35 56000/39000
CIVIL									38500 1
COMPUTER	34305 8	33343 7							36960 1
ELECTRICAL/ELECTRONIC	32720 2	33643 31 39200/31000			33607 3	36810 4		34250 2	37115 4
INDUSTRIAL		33147 3		34800 1	33600 1			34800 1	36840 2
MECHANICAL	25000 1	34542 36 37080/32760		35000 2	33613 11		37500 1	33150 2	38224 8
METALLURGICAL					32529 16				
MINING (INCL GEOLOGICAL)						34020 3			
PETROLEUM									40230 6
ENGINEERING TECHNOLOGY	38000 1	26000 5		23400 1	26000 1				36000 1
COMPUTER SCIENCE	34744 10	34571 7			27807 6			31500 1	35499 6
INFORMATION SCIENCES & SY	29720 3								
SYSTEMS ANALYSIS		26000 1							

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
GEOLOGY & GEOLOGICAL SCI									35000 1
MATHEMATICS	29700 4								
PHYSICS	33840 1								33000 1
OTHER PHYSICAL & EARTH SC		35040 1							

AVERAGE SALARY OFFERS SEPTEMBER 1991 MAPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 6 - PAGE 1

CURRICULUM	PRINTING		RUBBER PRODUCT	SCIENTIFIC & I		STONE, CLAY, G		TEXTILES & APP		WIDELY DIVERSI		OTHER EMPLOYER	
ACCOUNTING				20000	1							26258	6
BUSINESS ADMIN (INCL MGMT	25250	2								29400	7	22800	2
ECONOM & FINANCE (BANKING				25000	1								
MANAGEMENT INFO SYSTEMS				30000	1								
MARKETING/MARK MGMT (RESR	25000	1		34000	1	39600	2					27600	3
ADVERTISING												18700	1
ELEMENTARY EDUCATION										10000	1		
FOREIGN LANGUAGES												18000	1
VISUAL & PERFORMING ARTS	13000	1											
HISTORY												21000	1
SOCIOLOGY				18000	1								
AEROSPACE & AERONAUTICAL												26000	1
AGRICULTURAL												23270	1
CHEMICAL	37500	2				36960	1			37250	6	36250	4
CIVIL												28001	2
COMPUTER										36190	1		
ELECTRICAL/ELECTRONIC				31500	1	34300	1			33943	7		
INDUSTRIAL				32048	2	33800	2	30000	1			31000	3
MECHANICAL				38000	1	34200	2			34767	9	31800	1
ENGINEERING TECHNOLOGY				19500	1							26613	3
NATURAL RESOURCES												23000	1
COMPUTER SCIENCE				33500	1					36225	8	15500	2
INFORMATION SCIENCES & SY										33200	6	33000	2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
NURSING							30000 1
CHEMISTRY				32000 1			22000 1
MATHEMATICS				30000 1			

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
BACHELOR - NON TECHNICAL	26978 308 35000/24000	27140 1	35000 1	25393 29 32000/21660	29063 8	26691 11	24800 22 42000/19000	27493 46 40000/22500	
BACHELOR - TECHNICAL	30033 15				32000 1	33064 14	30304 23 35000/27600	31748 90 48000/27500	32494 30 43200/23000

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
BACHELOR - NON TECHNICAL	24412 25 36000/18000	22038 21 25000/19500	20154 23 24000/18000	23410 35 30000/20800		21699 147 32000/17000	29667 3	25135 3	18000 1
BACHELOR - TECHNICAL		22000 1		28786 7		28542 10		26500 1	

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL	25500 2		21849 17	27755 11	20140 100 30600/16800	20848 27 27000/16973	20691 6	19739 7	22750 4
BACHELOR - TECHNICAL		34756 5	31034 13	31619 39 36700/28850	21296 10	26062 47 36500/21000	27163 38 35040/24912	27336 10	29733 3

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL	27000 3		17000 3	22000 2	27334 2		18725 4	24650 4	22600 5
BACHELOR - TECHNICAL				30000 1	30883 51 37400/28020	22900 5	35223 8	32173 47 46800/27000	37008 193 43000/34500

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	25973 22 42000/20000	28266 16	26404 24 33000/21000	28231 13	20000 1			22333 3	28188 169 39580/26000
BACHELOR - TECHNICAL	33000 93 42000/30000	33043 134 39600/30000	35200 17	33410 6	33200 4		34540 3	34955 20 40800/30000	36163 645 55100/30600

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER MANUFACT
BACHELOR - NON TECHNICAL	24733 3				19867 3	23640 15	
BACHELOR - TECHNICAL	34800 2		31704 11	31500 1	24000 1	33888 50 45000/28500	

AVERAGE SALARY OFFERS SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	ENGINEERING /
MBA--NON-TECH	30900 5	49000 1		28000 1	21750 2	34000 1	32626 6	35000 2	
MBA--TECH								38000 1	

CURRICULUM	FINANCE	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING
MBA--NON-TECH	40000 1			45000 1					
MBA--TECH									

CURRICULUM	REAL ESTATE	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH					24200 2	20200 1			
MBA--TECH				34800 1	33000 1				

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH	14400 1								
MBA--TECH									29150 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH			27000 1	39900 1					35667 9
MBA--TECH									36270 2

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI	OTHER EMPLOYER
MBA--NON-TECH							25408 3
MBA--TECH							

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	26937 283 35000/24000	25952 108 30600/23000	22750 4						28688 4
BUSINESS ADMIN (INCL MGMT	27667 3		27500 2		37500 1			26500 1	24000 1
ECONOM & FINANCE (BANKING	26469 7	27379 17	23500 1	25082 8	27667 3	25000 1		26997 3	27540 40 36000/22000
MANAGEMENT INFO SYSTEMS	32000 1	27000 1							
MARKETING/MARK MGMT (RESR			24000 2						18000 1
COMMUNICATIONS	18000 1								
ELECTRICAL/ELECTRONIC	23096 1								
INDUSTRIAL									31800 1
PETROLEUM									22500 1
COMPUTER SCIENCE	28000 1							32000 1	
INFORMATION SCIENCES & SY		26020 2							
ARCHITECTURAL & ENVIRONME	26500 1								

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 2 - PAGE 1

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BUSINESS ADMIN (INCL MGMT		22667 3	25688 5						
ECONOM & FINANCE (BANKING	26250 2	23375 4	23855 4						
HUMAN RSRCS (incl LABOR R		22500 1							
MANAGEMENT INFO SYSTEMS		13200 1							
MARKETING/MARK MGMT (RESR		24773 3	22487 3						
REAL ESTATE			16000 1						
ADVERTISING				28000 1				26100 1	
JOURNALISM					16640 1	15600 1		18000 1	22400 2
LETTERS (incl English, Li									27600 1
INDUSTRIAL		23000 1							
ENGINEERING TECHNOLOGY			30000 2						
CHEMISTRY			31500 1						

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ACCOUNTING									20617 4
BUSINESS ADMIN (INCL MGMT		28680 2	22000 1	23333 3			22000 4		
ECONOM & FINANCE (BANKING			28350 2		29321 3		24093 14		27300 1
HOTEL/RESTAURANT MGMT.							28000 1		
HUMAN RSRCS (incl LABOR R			24500 1						
MANAGEMENT INFO SYSTEMS			28500 1				42000 1		
MARKETING/MARK MGMT (RESR	16000 2	24820 5	22513 8	25988 3	23167 6	26425 4	23419 69 42000/17000		
ADVERTISING							24700 1		
COMMUNICATIONS							18117 6		
JOURNALISM					24000 1		24000 2		
HUMAN ECOLOGY (HOME ECONO			20600 2						
TEXTILES & CLOTHING			21750 4						
MERCHANDISING MANAGEMENT								23284 1	
FOREIGN LANGUAGES							[illegible]000 1		
LETTERS (incl English, Li	24000 1						17500 1		
HISTORY							19000 2		
POLITICAL SCIENCE/GOVT							23333 3		
PSYCHOLOGY							22500 1		
AEROSPACE & AERONAUTICAL							30500 1		
CHEMICAL							37028 3		
COMPUTER							30000 1		
ELECTRICAL/ELECTRONIC							35521 5		
MECHANICAL				31800 2					

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 3 - PAGE 2

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
ANIMAL SCIENCES							22500 1		
COMPUTER SCIENCE				21500 1			32460 1		
BIOLOGICAL							34008 1		
CHEMISTRY							34000 1		

AVERAGE SALARY OFFERS - SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BUSINESS ADMIN (INCL MGMT		20000 1							
LETTERS (incl English, Li	18200 1								
HUMANITIES - OTHER			22000 1						
CRIMINAL JUSTICE		22901 3							
HISTORY			16000 1	27000 1					
AEROSPACE & AERONAUTICAL							30830 9		
AGRICULTURAL							32500 1	31000 1	29500 1
ARCHITECTURAL							32458 31 38000/25500	29800 2	31800 1
CHEMICAL							33426 7	33760 10	36247 11
CIVIL							29823 76 42200/25068	32624 14	34800 1
ELECTRICAL/ELECTRONIC							33498 42 37400/30120		34615 21 39528/30000
INDUSTRIAL									29695 6
MECHANICAL							34119 94 54800/29112	30853 3	35150 50 39500/29520
PETROLEUM							33196 4		37300 6
ENGINEERING TECHNOLOGY							30242 18		30967 3
INDUSTRIAL TECHNOLOGY							30717 3		29154 5
COMPUTER SCIENCE							35000 1		
BIOLOGICAL								19600 1	
GEOLOGY & GEOLOGICAL SCI			21600 1						

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 5 - PAGE 1

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	29400 1								
MANAGEMENT INFO SYSTEMS	32800 3								30600 1
AEROSPACE & AERONAUTICAL	33000 2	21201 1	32288 4			27785 4		29222 4	30054 9
AGRICULTURAL								33000 2	31120 5
ARCHITECTURAL						30333 3			24150 1
CHEMICAL	37500 2				37830 10		38216 265 55100/35640	32271 27 43200/25560	35919 17
CIVIL	34400 1				33500 1	35500 1		30455 5	33180 10
COMPUTER	30133 3		33540 1						
ELECTRICAL/ELECTRONIC	33454 52 39240/30500	35517 20 39000/32400	32285 26 37000/30000	33775 38 39000/30600	34138 13	33760 7	34788 8	34302 40 45000/31000	32011 63 40000/26500
INDUSTRIAL							35400 1	32000 7	29230 10
MECHANICAL	32500 3	27001 2	33500 1	37200 2	34467 18	32818 11	36194 56 39600/33000	36553 102 54000/31800	33976 68 43200/29000
NUCLEAR									32700 1
PETROLEUM					40000 1	30000 1	40947 28 55000/35100	36809 23 45000/32000	35857 19
ENGINEERING TECHNOLOGY	30000 2	33600 1	30000 1					32780 5	29760 10
INDUSTRIAL TECHNOLOGY								30500 2	29125 2
COMPUTER SCIENCE	33665 8	32100 1	30928 4					30600 1	
ARCHITECTURAL & ENVIRONME									27933 3
CHEMISTRY									23500 1
GEOLOGY & GEOLOGICAL SCI					41400 1				30000 1
PHYSICS								30000 1	26098 2

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	OTHER HEALTH R
ACCOUNTING	30000 1								
BUSINESS ADMIN (INCL MGMT	25000 1								
PSYCHOLOGY									15498 2
BIOENGINEERING & BIOMEDIC									28500 1
ENGINEERING TECHNOLOGY		35000 4							
ALLIED HEALTH			26329 7					36828 2	
HEALTH SCIENCES									28000 1

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
ACCOUNTING					28200 1		28200 1		
BUSINESS ADMIN (INCL MGMT				20633 3	26500 2	30600 1	25000 1		
ECONOM & FINANCE (BANKING					25000 1		28933 3		
MANAGEMENT INFO SYSTEMS					28050 55 35000/24000	30869 16	28654 39 36100/24000		
MARKETING/MARK MGMT (RESR							20000 1		25000 1
COMMUNICATIONS							29600 1		
SPECIAL EDUCATION							35000 1		
HUMAN ECOLOGY (HOME ECONO		17000 1							
LETTERS (incl English, Li					28200 1				
PSYCHOLOGY		16840 2							
SOCIAL SCIENCES-OTHER				19000 1					
COMPUTER					31200 3		30150 1		
ELECTRICAL/ELECTRONIC					31200 1				
MECHANICAL					23040 1				
AGRIBUSINESS									27000 1
OTHER AGRICULTURAL SCIENC									22625 4
COMPUTER SCIENCE					31356 42 36000/27600	31548 8	32760 34 38500/29000		
COMPUTER PROGRAMMING					20000 1				
INFORMATION SCIENCES & SY					29558 18	31000 1			
BIOLOGICAL									18100 1
MATHEMATICS					25900 2	30300 2	28900 4		

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 1

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
ACCOUNTING		28000 2		21540 5					
BUSINESS ADMIN (INCL MGMT		27500 1	20233 3	21167 55 45000/18000					21500 1
ECONOM & FINANCE (BANKING		27916 16		24525 27 39580/19000			24000 1		
HOTEL/RESTAURANT MGMT.				20373 16					
HUMAN RSRCS (incl LABOR R			17000 1						
MANAGEMENT INFO SYSTEMS		30017 6		29600 1					
MARKETING/MARK MGMT (RESR		24500 4	22250 2	23185 66 33000/19000					
REAL ESTATE				22000 1					
COMMUNICATIONS			21000 1	21833 6					
JOURNALISM		26000 2		20760 5					
ELEMENTARY EDUCATION									19701 69 26000/17000
PHYSICAL EDUCATION									21826 8
SPECIAL EDUCATION									21635 8
HUMAN ECOLOGY (HOME ECONO				20000 1					
TEXTILES & CLOTHING				20500 1					
MERCHANDISING MANAGEMENT				19014 6					
FOREIGN LANGUAGES									21000 1
LETTERS (incl English, Li									20765 3
VISUAL & PERFORMING ARTS									17400 2
HUMANITIES - OTHER		20000 1		20600 1					18975 4
HISTORY		18000 1							
POLITICAL SCIENCE/GOVT				20200 1					
PSYCHOLOGY				26633 3					

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330 PART 8 - PAGE 2

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
SOCIAL SCIENCES-OTHER		21600 1							
ELECTRICAL/ELECTRONIC		28250 2							
MECHANICAL								34800 1	
PETROLEUM				20856 1					
ENGINEERING TECHNOLOGY				29400 1					
OTHER AGRICULTURAL SCIENC				19000 2					
COMPUTER SCIENCE		29750 2	21000 3	27835 3	20195 1				
INFORMATION SCIENCES & SY		29383 15							
ALLIED HEALTH									18300 1
HEALTH SCIENCES									23000 1
BIOLOGICAL				20400 1				20000 1	19206 2
CHEMISTRY				33540 1					
GEOLOGY & GEOLOGICAL SCI									43200 1
MATHEMATICS		29250 2		33000 2					19100 3
PHYSICS				22000 1					
OTHER PHYSICAL & EARTH SC									19747 1

AVERAGE SALARY OFFERS SEPTEMBER 1991 SWPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/90 THROUGH 8/9/91 90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	26920 295 35000/24000	26152 126 31000/23000	24167 9	25082 8	30125 4	25000 1		26873 4	27355 46 42000/21500
BACHELOR - TECHNICAL	25865 3	26020 2						32000 1	27150 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	INSURANCE - CL	DESIGN/GRAPHIC	MEDIA PLANNING	REPORTING	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT
BACHELOR - NON TECHNICAL	26250 2	22627 12	23640 13	28000 1	16640 1	15600 1		22050 2	24133 3
BACHELOR - TECHNICAL		23000 1	30500 3						

CURRICULUM	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	DISTRIBUTION	MARKET RESEARC	PURCHASING	SALES	EXECUTIVE, LEG	FINANC,TAXA, M
BACHELOR - NON TECHNICAL	18667 3	25923 7	23158 19	24661 6	25096 10	26425 4	23251 106 42000/17000	23284 1	21954 5
BACHELOR - TECHNICAL				28367 3			33725 14		

CURRICULUM	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY	NATIONAL SECUR	URBAN / REGION	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/	MANUFACTURING/
BACHELOR - NON TECHNICAL	18200 1	22176 4	19000 2	27000 1					
BACHELOR - TECHNICAL			21600 1				32290 286 54800/26000	32164 31 43000/25296	34475 105 42500/29400

CURRICULUM	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	PROJECT ENGINE	GRADUATE DEVEL
BACHELOR - NON TECHNICAL	31950 4								
BACHELOR - TECHNICAL	33318 73 40000/29120	34050 25 39000/32100	32143 37 37000/30000	33947 40 39000/30600	35396 44 42000/31000	32036 27 40500/27500	38029 358 55100/34800	34991 219 54000/28500	

CURRICULUM	ADMINISTRATIVE	INDUSTRIAL HYG	MEDICAL TECHNO	NURSES / PERSO	OCCUPATIONAL T	PHARMACIST	PHYSICAL THERA	RESPIRATORY TH	PARAMEDIC
BACHELOR - NON TECHNICAL	27500 2								
BACHELOR - TECHNICAL		35000 4	26329 7					36828 2	

CURRICULUM	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA
BACHELOR - NON TECHNICAL		16893 3		20225 4	27953 60 35000/24000	30853 17	28555 47 36100/24000		25000 1
BACHELOR - TECHNICAL					30421 68 36000/25200	31271 11	32297 39 38500/29000		22600 6

CURRICULUM	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA	MATH/STATISTIC	PARALEGAL	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL		27055 34 40000/21600	20457 7	22318 195 45000/18000			24000 1		20026 96 27500/17000
BACHELOR - TECHNICAL		29298 21 31500/27500	21000 3	26142 12	20195 1			27400 2	22218 9